



Advertisement for Manager - Startups at NMICPS TiHAN Foundation, IIT Hyderabad

About [TiHAN](#)

Department of Science and Technology (DST) under the National Mission on Interdisciplinary Cyber-Physical Systems ([NM-ICPS](#)), Govt. of India has sanctioned the prestigious Technology Innovation Hub to **IIT Hyderabad** in the technological vertical of Autonomous Navigation and Data Acquisition Systems (UAVs, ROVs, etc.)

DST NM-ICPS Technology Innovation Hub on Autonomous Navigation and Data Acquisition Systems (UAVs, ROVs, etc.) – [TiHAN](#) at IIT Hyderabad will be the source for fundamental knowledge and technologies (IPs, Publications, Products, Commercialization as Licensing, ToTs...) in the technology vertical of Autonomous Navigation and Data Acquisition Systems (UAVs, ROVs, etc.).

The primary focus on:

- Develop overall program strategy, including new initiatives, criteria for participation and details of the offering
- Identifying potential Corporates / Enterprises in investing in TiHAN's Start-ups.
- Define key results of Startup program – Set goals, define metrics and create clear dashboards and reports that demonstrate progress.
- Manages the process of construction completion turnover to startup, Startup turnover to operations, and final turnover to the client.
- Manages priorities and activities of Startups.
- Develops and maintains a detailed Startup schedule and detailed set of Startup packages to track Startup completion and progress.
- Manages and maintains open communications and relationship with the client.
- Responsible for managing and monitoring the Startup budget and manhours as required.
- Develops clear Startup procedures as required by contract to coordinate the Startup effort.
- Plans and prepares for Startup activities and major milestones as per the Startup nature of work
- Implements a coordinated operations for ensuring good communication and the smooth execution of operational activities.
- Coordinates the daily activities effecting and involving Startup.
- Provides supervision, training, development, and performance management of direct reports.
- Identifies and assesses improvement opportunities which will add value to Startup and Champions continuous improvement efforts.
- Assesses and supports the change management effects associated with the implementation of improvements. Proactively supports, encourages, and facilitates for continuous improvement of Startup activities.
- Define and track success of the program, including TOFU metrics (new signups) and down funnel conversion (opportunities created, ARR influenced)

Eligibility:

- Post-Graduation in relevant stream with minimum of 8 years of experience including 4 years of Startup Manager.
- Preference to those who have experience in Handling all Startup Activities & Operations.

Tenure: For a period of 11 months, extension subject to performance

Remuneration: Rs. 55,000/per month – Rs. 75,000/per month (Consolidated) – based on qualification and experience

How To Apply:

Candidates, who fulfil the eligibility criteria, should apply through the below link latest by 5:00 pm, 12th February 2022.

Submit the Application through Google Form: <https://bit.ly/35ezG0s>

Selection Procedure:

- Candidates will be shortlisted based on their eligibility criteria, academic record, and relevant experience
- Only shortlisted candidates will be intimated through email for the interview by the selection committee
- Merely meeting the criteria may not guarantee a call for an interview
- The position will be left vacant and new advertisement with extended date will be given if no suitable candidate is found.

Other criteria:

- Accommodation will not be provided by TiHAN Foundation or IIT HYDERABAD.
- Please note that, the position is on-site & based out of IIT Hyderabad campus.